



## **INSOMNIAC Kiosk Opens Electronic Locks at Storage Solutions**

### **Storage Solutions in Fletcher Heights First in the World to Use Electronic Locks**

SCOTTSDALE, Arizona – August 2, 2005 – OpenTech Alliance, Inc. today announced that Storage Solutions, a management firm operating over 40 self-storage facilities in the Phoenix area, has installed OpenTech's INSOMNIAC™ self-storage kiosk and Global Electronic's e-LocX at it's Fletcher Heights facility. This facility is the first in the world to use electronic locks on its unit doors.

The electronic locks are activated by INSOMNIAC and the facility's Syrasoft management software. In cases where a unit has been overlocked due to nonpayment, INSOMNIAC can automatically remove the overlock from the unit when the customer brings his account current using the kiosk. If a payment is made in the office, the office manager can use Syrasoft to remove the overlock on the unit.

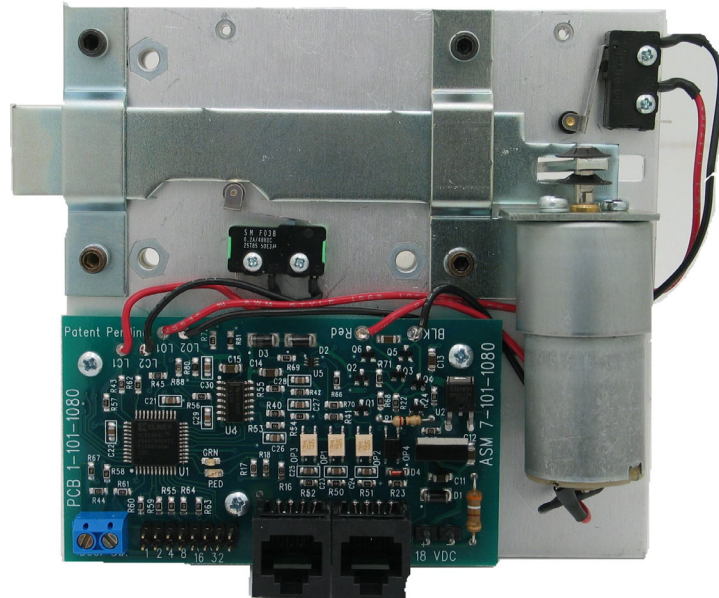


The INSOMNIAC Kiosk Now Controls Electronic Locks  
[Photo courtesy of Storage Solutions]

“The combination of INSOMNIAC and electronic locks takes things to a new level in self-storage security and automation,” said Raymond E. McRae, Vice President and

Director of Operations for Storage Solutions. “Thanks to the combined, active security features, we’re able to charge a premium in rents for access up to 24 hours per day. Customers really appreciate this added service and are willing to pay for it.”

“Fletcher Heights is a great proving ground for this new technology,” said Robert Chiti, OpenTech’s President and CEO. “We’ve been working with Global Electronics and Storage Solutions for a number of months now and are extremely impressed with the level of automation and security electronic locks provide. We really believe this is the future of self-storage.”



A Close-Up of Global Electronics’ e-LocX  
[Photo courtesy of Global Electronics]

Storage Solutions is using an INSOMNIAC 900 at its new Fletcher Heights facility. The INSOMNIAC 900 is OpenTech’s top-of-the-line self-storage kiosk with built in fingerprint scanner, signature pad, driver’s license scanner, digital camera, check and credit card scanner. The kiosk enables tenants to rent units, make payments, update their account information, purchase locks, and view multimedia facility tours.

At Fletcher Heights, the kiosk works in conjunction with Syrasoft’s management software and Global’s Axcys Security Software. INSOMNIAC places all customer information into Syrasoft the same way a facility manager would, ensuring accurate financial and operational reporting.

For more information about INSOMNIAC, please visit [www.opentechalliance.com](http://www.opentechalliance.com) or call (480) 235-4528. To learn more about e-LocX, please call (602) 437-8005 or visit [www.global-electronics.com](http://www.global-electronics.com). Syrasoft can be reached at (800) 817-7706 or [www.syrasoft.com](http://www.syrasoft.com).

### **About Storage Solutions**

Storage Solutions, based in Mesa, Arizona, ranks 26th in the U.S. on rentable square footage managed. The company conducts feasibility studies, third-party management,

market surveys, consulting, auditing, acquisitions and development for the self-storage industry. For more information, please call (480) 844-3900 or visit [www.storage-solutions.org](http://www.storage-solutions.org).

**About Global Electronics, Ltd.**

Since 1995 Global Electronics has been a manufacturer of quality access control keypads and alarm system components including Axcys and the MSTC brand products. The company is the first in the world to offer electronic locks for the self-storage industry. To learn more, please visit [www.global-electronics.com](http://www.global-electronics.com) or call (602) 437-8005.

**About Syrasoft, LLC**

Syrasoft has been providing high quality management software since 1991. Its flagship product, The Storage Management System for Windows, has been shipping since 1997 and now services over 2000 facilities in all 50 states, Canada, and Puerto Rico. Syrasoft can be reached at (800) 817-7706 or [www.syrasoft.com](http://www.syrasoft.com).

**About OpenTech Alliance, Inc.**

OpenTech Alliance, Inc. is the leading developer of self-storage kiosks. Its impressive INSOMNIAC line of self-storage kiosks improves customer convenience, reduces operating costs and increases revenues for self-storage facilities. For more information about OpenTech, please visit [www.opentechalliance.com](http://www.opentechalliance.com) or call (480) 778-9370.

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